## GENERAL INFORMATION:

CASH INVESTMENT: \$148,750
Inflation for Yrs 1-5 per pad: \$7.00

PARKS HAS CITY SEWER PARKS HAS CITY WATER

## FINANCING:

TOTAL SALES	PRICE	\$595,000		
Debt	75.00%	\$446,250		
Interest Rate - F	5.25%			
Amortization (Months)		240		
Interest Rate - Fixed Amortization (Months) Monthly Payment		\$3,007		

## YR 1 FINANCIAL RESULTS:

GROSS RENT MULTIPLIER	4.58
CAP RATE	13.10%
CASH ON CASH RETURN DEBT COVERAGE RATIO PER PAD SALES PRICE	28.15%
DEBT COVERAGE RATIO	2.16
PER PAD SALES PRICE	\$10,259

REVENUE:		<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u> 284	<u>Total</u>	
Gross Scheduled Revenues:  58 Pads @ avg rent of:  Stick Built & Comm Building  Total Gross Scheduled Revenues:	\$256.00 \$10,116.00	256 178,176 <u>10,116</u> <b>188,292</b>	263 183,048 <u>10,116</u> <b>193,164</b>	270 187,920 <u>10,116</u> <b>198,036</b>	277 192,792 <u>10,116</u> <b>202,908</b>	197,664 10,116 207,780	939,600 <u>50,580</u> <b>990,180</b>	
<ul><li>Vacancy &amp; Credit Loss PERCENT</li><li>Vacancy &amp; Credit Loss NUMBER</li><li>Vacancy &amp; Credit Loss DOLLAR AMOUNT</li></ul>		32.75% 19.00 <u>58.353</u>	24.14% 14.00 <u>44.188</u>	15.52% 9.00 <u>29,165</u>	6.90% 4.00 <u>13.303</u>	6.90% 4.00 <u>13,639</u>	17.24% 10.00 <u>158.647</u>	
NET MOBILE HOME RENTAL INCOME:		129,939	148,976	168,871	189,605	194,141	831,533	
OPERATING EXPENSES: Average Expense Per Year @	40.00%	51,976	59,590	67,548	75,842	77,656	332,613	
NET OPERATING INCOME:		77,964	89,386	101,322	113,763	116,485	498,920	
Annual Debt Service Mortgage		36,084	36,084	36,084	36,084	36,084	180,422	
CASH FLOW BEFORE TAX:		41,879	53,301	65,238	77,679	80,400	318,498	
CASH INVESTMENT:		148,750	148,750	148,750	148,750	148,750	148,750	
CASH ON CASH RETURN:		28.15%	35.83%	43.86%	52.22%	54.05%	42.82%	avg
OVERALL CAPITALIZATION:		13.10%	15.02%	17.03%	19.12%	19.58%	16.77%	avg
DEBT COVERAGE RATIO:		2.16	2.48	2.81	3.15	3.23	2.77	avg
GROSS RENT MULTIPLIER:		4.58	3.99	3.52	3.14	3.06	3.66	avg
PRINCIPAL REDUCTION		12,965	13,663	14,397	15,172	15,988	72,184	total
PRINCIPAL REDUCTION & CASH / CASH RETURN		36.87%	45.02%	53.54%	62.42%	64.80%	52.53%	avg