

Income & Expenses

	<u>2015</u>		<u>2014</u>		<u>2013</u>	
<u>Gross Income</u>	146,602		160,818		162,904	
Pet Fee	800		1,150		980	
3rd Vehicle Fee	615		420		225	
Late Fee	685		1,550		1,705	
Application Fee	500		225		300	
Lot Rental Income	140,775		156,459		158,810	
Reimbursements	920		374		499	
Interest Income	12		15		15	
Security Deposit Forfeit	2,295		575		370	
Other Income	0		50		0	
Expenses						
Advertising	766	0.52%	551	0.34%	833	0.51%
Dues License fees Subsc.	725	0.49%	767	0.48%	767	0.47%
Employee gross wages	13,790	9.41%	12,040	7.49%	14,785	9.08%
Employer Taxes	1,370	0.93%	1,190	0.74%	1,400	0.86%
Office Expense	568	0.39%	329	0.20%	309	0.19%
Accounting	980	0.67%	930	0.58%	925	0.57%
Legal	100	0.07%	204	0.13%	0	0.00%
Property Insurance	1,618	1.10%	1,616	1.00%	2,652	1.63%
Electrical	0	0.00%	668	0.42%	209	0.13%
Lawn Maintenance	90	0.06%	0	0.00%	0	0.00%
Plumbing	2,130	1.45%	2,110	1.31%	3,253	2.00%
Snow removal and salt	0	0.00%	2,850	1.77%	0	0.00%
Tree trimming removal ect	1,550	1.06%	700	0.44%	200	0.12%
Cert Water Operations	4,150	2.83%	3,875	2.41%	4,730	2.90%
Chemicals	1,547	1.06%	251	0.16%	1,030	0.63%
Sewer Treatment Plant	13,734	9.37%	13,225	8.22%	16,000	9.82%
Sludge Hauling	2,351	1.60%	4,048	2.52%	3,862	2.37%
Treatment Plant Repairs	1,408	0.96%	5,810	3.61%	1,519	0.93%
Supplies Expense	1,702	1.16%	2,511	1.56%	2,336	1.43%
Other Repairs and Maintenance	2,178	1.49%	1,007	0.63%	1,372	0.84%
State Taxes	1,710	1.17%	1,768	1.10%	1,621	1.00%
Other taxes	2,760	1.88%	2,917	1.81%	2,810	1.73%
Telephone Local	1,214	0.83%	1,022	0.64%	962	0.59%
Testing Water	1,025	0.70%	3,265	2.03%	852	0.52%
Trash Removal	4,460	3.04%	5,174	3.22%	5,043	3.10%
Electric	15,288	10.43%	15,894	9.88%	14,095	8.65%
Total Expenses	77,213	52.67%	84,721	52.68%	81,567	50.07%
Net Operating Income	69,388		76,097		81,336	

This information was furnished by Seller. Verification of its accuracy can be obtained during the due diligence period.