



GENERAL INFORMATION:

CASH INVESTMENT:	\$2,001,000
Inflation for Yrs 1-5 per pad:	\$7.00

FINANCING:

TOTAL SALES PRICE	\$4,600,000
Debt	56.50%
Interest Rate - Fixed	5.50%
Amortization (Months)	240
Monthly Payment	\$17,878

YR 1 FINANCIAL RESULTS:

GROSS RENT MULTIPLIER	5.66
CAP RATE	12.36%
CASH ON CASH RETURN	17.69%
DEBT COVERAGE RATIO	2.65
PER PAD SALES PRICE	\$14,557

REVENUE:

		<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>	<u>Total</u>
Gross Scheduled Revenues:		363	370	377	384	391	
316 Pads @ avg rent of:	\$363.00	1,376,496	1,403,040	1,429,584	1,456,128	1,482,672	7,147,920
Water/laundromat/storage Income	\$0.00	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Gross Scheduled Revenues:		1,376,496	1,403,040	1,429,584	1,456,128	1,482,672	7,147,920
- Vacancy & Credit Loss -- PERCENT		41.00%	5.00%	5.00%	5.00%	5.00%	12.20%
- Vacancy & Credit Loss -- NUMBER		129.56	15.80	15.80	15.80	15.80	38.55
- Vacancy & Credit Loss -- DOLLAR AMOUNT		<u>564,363</u>	<u>70,152</u>	<u>71,479</u>	<u>72,806</u>	<u>74,134</u>	<u>852,935</u>
NET MOBILE HOME RENTAL INCOME:		812,133	1,332,888	1,358,105	1,383,322	1,408,538	6,294,985

OPERATING EXPENSES:

Average Expense Per Year @	30.00%	243,640	399,866	407,431	414,996	422,562	1,888,496
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NET OPERATING INCOME:

		568,493	933,022	950,673	968,325	985,977	4,406,490
Annual Debt Service -- Mortgage		214,538	214,538	214,538	214,538	214,538	1,072,691

CASH FLOW BEFORE TAX:

		353,955	718,483	736,135	753,787	771,439	3,333,798
CASH INVESTMENT:		2,001,000	2,001,000	2,001,000	2,001,000	2,001,000	2,001,000

CASH ON CASH RETURN:		17.69%	35.91%	36.79%	37.67%	38.55%	33.32%	avg
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OVERALL CAPITALIZATION:		12.36%	20.28%	20.67%	21.05%	21.43%	19.16%	avg
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DEBT COVERAGE RATIO :		2.65	4.35	4.43	4.51	4.60	4.11	avg
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GROSS RENT MULTIPLIER:		5.66	3.45	3.39	3.33	3.27	3.82	avg
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PRINCIPAL REDUCTION		73,426	77,568	81,943	86,565	91,448	410,950	total
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PRINCIPAL REDUCTION & CASH / CASH RETURN		21.36%	39.78%	40.88%	42.00%	43.12%	37.43%	avg
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