

<b>Income &amp; Expenses</b>	<b>2018</b>		<b>2017</b>		<b>2016</b>		<b>2015</b>	
<b>Gross Income</b>	<b>387077</b>		<b>365309</b>		<b>340,726</b>		<b>327,597</b>	
<b>Expenses</b>								
Annual Water Fee	350	0.09%	350	0.10%	350	0.10%	350	0.11%
Auto Expense	0	0.00%	0	0.00%	5,197	1.53%	0	0.00%
Bank Service Charges	6	0.00%	11	0.00%	14	0.00%	0	0.00%
Dues, Licenses & Fees	25	0.01%	50	0.01%	25	0.01%	375	0.11%
Property Insurance	11715	3.03%	10165	2.78%	11,738	3.44%	11,306	3.45%
Workers Comp	1880	0.49%	2973	0.81%	1,653	0.49%	2,401	0.73%
Filing Fees	1640	0.42%	1117	0.31%	1,829	0.54%	1,880	0.57%
Legal Fees	0	0.00%	150	0.04%	0	0.00%	343	0.10%
Office Supplies	644	0.17%	0	0.00%	328	0.10%	482	0.15%
Christmas Bonuses	350	0.09%	350	0.10%	600	0.18%	0	0.00%
Maintenance Staff	25769	6.66%	23299	6.38%	26,459	7.77%	23,366	7.13%
Manager Salary	8013	2.07%	7990	2.19%	8,169	2.40%	8,297	2.53%
Payroll Taxes	15120	3.91%	18801	5.15%	14,499	4.26%	13,245	4.04%
Pest Control	3655	0.94%	7225	1.98%	2,796	0.82%	2,703	0.83%
Petty Cash (Park Supplies)	2140	0.55%	1976	0.54%	3,616	1.06%	3,202	0.98%
Repair & Maintenance	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Cleaning Units	775	0.20%	925	0.25%	100	0.03%	0	0.00%
Electrical Repairs	741	0.19%	4562	1.25%	2,604	0.76%	1,010	0.31%
Furnace & A/C Repairs	4718	1.22%	1858	0.51%	0	0.00%	0	0.00%
Lawn Maintenance	0	0.00%	0	0.00%	300	0.09%	493	0.15%
Office Building Repairs	0	0.00%	0	0.00%	850	0.25%	0	0.00%
Road Repairs	1140	0.29%	695	0.19%	1,385	0.41%	0	0.00%
Roofing Repairs	0	0.00%	0	0.00%	7,900	2.32%	0	0.00%
Snow Removal	1675	0.43%	425	0.12%	1,050	0.31%	1,175	0.36%
Supplies	24014	6.20%	22664	6.20%	20,419	5.99%	15,368	4.69%
Water/Sewer Line Maintenance	6065	1.57%	2860	0.78%	3,266	0.96%	3,780	1.15%
Septic Tank Pumping	0	0.00%	0	0.00%	0	0.00%	1,660	0.51%
Wellhouse Maint.	6531	1.69%	2170	0.59%	0	0.00%	0	0.00%
Mobile Home Taxes	2379	0.61%	2163	0.59%	2,850	0.84%	2,252	0.69%
Real Estate Taxes	8393	2.17%	6798	1.86%	13,432	3.94%	12,186	3.72%
Telephone	3532	0.91%	4076	1.12%	3,989	1.17%	1,200	0.37%
Trash Removal & Dumpsters	14730	3.81%	13021	3.56%	14,250	4.18%	16,667	5.09%
Gas & Electric Service	19485	5.03%	18068	4.95%	13,553	3.98%	11,505	3.51%
Water Testing	7896	2.04%	5700	1.56%	6,830	2.00%	8,773	2.68%
<b>Total Expense</b>	<b>173378</b>	<b>44.79%</b>	<b>160441</b>	<b>43.92%</b>	<b>170051</b>	<b>49.91%</b>	<b>144018</b>	<b>43.96%</b>
<b>Net Operating Income</b>	<b>213700</b>		<b>204868</b>		<b>170675</b>		<b>183579</b>	