Income & Expenses

| | 2017 | | <u>2016</u> | |
|---|-----------------------------|--------|-----------------------------|--------|
| <u>Gross Income</u> Lot Rent Mobile Home Rent | 175,753 93,760 81,993 | | 157,963 95,215 62,748 | |
| Expenses | | | | |
| Repairs and Maint | 10,154 | 5.78% | 7,193 | 4.55% |
| Cleaning | 13,789 | 7.85% | 11,332 | 7.17% |
| Major Repairs | 2,472 | 1.41% | 3,130 | 1.98% |
| Landscape | 990 | 0.56% | 825 | 0.52% |
| Snow Plow | 420 | 0.24% | 400 | 0.25% |
| Insurance | 9,895 | 5.63% | 9,479 | 6.00% |
| Electricity | 610 | 0.35% | 783 | 0.50% |
| Gas | 495 | 0.28% | 382 | 0.24% |
| Trash | 2,106 | 1.20% | 1,836 | 1.16% |
| Office | 209 | 0.12% | 302 | 0.19% |
| License | 283 | 0.16% | 283 | 0.18% |
| DEQ Water Testing | 1,010 | 0.57% | 990 | 0.63% |
| Water/ Sewer | 19,457 | 11.07% | 19,172 | 12.14% |
| RE Tax | 8,974 | 5.11% | 8,048 | 5.09% |
| Total Expenses | 70,864 | 40.32% | 64,155 | 40.61% |
| Net Operating Income | 104,889 | | 93,808 | |

This information was furnished by Seller. Verification of its accuracy can be obtained during the due diligence period.