GENERAL INFORMATION: CASH INVESTMENT: \$149,500 Inflation for Yrs 1-5 per pad: \$7.00 PARKS HAS CITY SEWER PARKS HAS CITY WATER

FINANCING:

TOTAL SALES	PRICE	\$650,000			
Debt	77.00%	\$500,500			
Interest Rate - Fix	ked	5.25%			
Interest Rate - Fix Amortization (Mor	300				
Monthly Payment	\$2,999				
1					

YR 1 FINANCIAL RESULTS:

GROSS RENT MULTIPLIER	5.78			
CAP RATE	10.12%			
CASH ON CASH RETURN DEBT COVERAGE RATIO	19.95%			
DEBT COVERAGE RATIO	1.83			
PER PAD SALES PRICE	\$13,542			

REVENUE:		Year 1	Year 2	Year 3	Year 4	Year 5	<u>Total</u>	
Gross Scheduled Revenues: 48 Pads @ avg rent of:	\$218.00	218 125,568	225 129,600	232 133,632	239 137,664	246 141,696	668,160	
Extra Income Total Gross Scheduled Revenues:	\$0.00	<u>0</u> 125,568	<u>0</u> 129,600	<u>0</u> 133,632	<u>0</u> 137,664	<u>0</u> 141,696	<u>0</u> 668,160	
Total Gloss Scheduled Revenues.		125,500	127,000	133,032	137,004	141,070	000,100	
- Vacancy & Credit Loss PERCENT		10.41%	5.00%	5.00%	5.00%	5.00%	6.08%	
 Vacancy & Credit Loss NUMBER Vacancy & Credit Loss DOLLAR AMOUNT 		5.00 <u>13,072</u>	2.40 <u>6,480</u>	2.40 <u>6,682</u>	2.40 <u>6,883</u>	2.40 <u>7,085</u>	2.92 <u>40,201</u>	
- Vacancy & Circuit E033 DOLLAR AMOUNT		15,072	0,400	0,002	0,000	<u>7,005</u>	40,201	
NET MOBILE HOME RENTAL INCOME:		112,496	123,120	126,950	130,781	134,611	627,959	
OPERATING EXPENSES:								
Average Expense Per Year @	41.50%	46,686	51,095	52,684	54,274	55,864	260,603	
NET OPERATING INCOME:		65,810	72,025	74,266	76,507	78,748	367,356	
Annual Debt Service Mortgage		35,991	35,991	35,991	35,991	35,991	179,954	
CASH FLOW BEFORE TAX:		29,820	36,034	38,275	40,516	42,757	187,402	
CASH INVESTMENT:		149,500	149,500	149,500	149,500	149,500	149,500	
CASH ON CASH RETURN:		19.95%	24.10%	25.60%	27.10%	28.60%	25.07%	avg
OVERALL CAPITALIZATION:		10.12%	11.08%	11.43%	11.77%	12.12%	11.30%	avg
DEBT COVERAGE RATIO:		1.83	2.00	2.06	2.13	2.19	2.04	avg
GROSS RENT MULTIPLIER:		5.78	5.28	5.12	4.97	4.83	5.20	avg
PRINCIPAL REDUCTION		9,952	10,487	11,051	11,645	12,272	55,407	total
PRINCIPAL REDUCTION & CASH / CASH RETURN		26.60%	31.12%	32.99%	34.89%	36.81%	32.48%	avg