GENERAL INFORMATION:

CASH INVESTMENT: \$500,000 Inflation for Yrs 1-5 per pad: \$7.00

PARKS HAS CITY SEWER PARKS HAS CITY WATER

FINANCING:

TOTAL SALES	PRICE	\$2,000,000		
Debt	75.00%	\$1,500,000		
Interest Rate - Fix Amortization (Mor	5.25%			
Amortization (Mor	240			
Monthly Payment	\$10,108			

YR 1 FINANCIAL RESULTS:

GROSS RENT MULTIPLIER	9.91
CAP RATE	7.67%
CASH ON CASH RETURN	6.41%
DEBT COVERAGE RATIO	1.26
PER PAD SALES PRICE	\$16,260

REVENUE:		Year 1	Year 2	Year 3	Year 4	Year 5	<u>Total</u>	
Gross Scheduled Revenues: 123 Pads @ avg rent of:	\$285.00	285 420,660	292 430,992	299 441,324	306 451,656	313 461,988	2,206,620	
Water/laundromat/storage Income	\$0.00	<u>O</u>	<u>O</u>	<u>O</u>	<u>0</u>	<u>O</u>	<u>O</u>	
Total Gross Scheduled Revenues:		420,660	430,992	441,324	451,656	461,988	2,206,620	
- Vacancy & Credit Loss PERCENT		52.03%	47.97%	43.09%	38.21%	34.15%	43.09%	
- Vacancy & Credit Loss NUMBER		64.00	59.00	53.00	47.00	42.00	53.00	
- Vacancy & Credit Loss DOLLAR AMOUNT		<u>218,869</u>	<u>206,747</u>	<u>190,167</u>	<u>172,578</u>	<u>157,769</u>	946,129	
NET MOBILE HOME RENTAL INCOME:		201,791	224,245	251,157	279,078	304,219	1,260,491	
OPERATING EXPENSES:								
Average Expense Per Year @	24.00%	48,430	53,819	60,278	66,979	73,013	302,518	
NET OPERATING INCOME:		153,361	170,426	190,880	212,099	231,207	957,973	
Annual Debt Service Mortgage		121,292	121,292	121,292	121,292	121,292	606,460	
CASH FLOW BEFORE TAX:		32,069	49,134	69,588	90,808	109,915	351,513	
CASH INVESTMENT:		500,000	500,000	500,000	500,000	500,000	500,000	
CASH ON CASH RETURN:		6.41%	9.83%	13.92%	18.16%	21.98%	14.06%	avg
OVERALL CAPITALIZATION:		7.67%	8.52%	9.54%	10.60%	11.56%	9.58%	avg
DEBT COVERAGE RATIO:		1.26	1.41	1.57	1.75	1.91	1.58	avg
GROSS RENT MULTIPLIER:		9.91	8.92	7.96	7.17	6.57	8.11	avg
PRINCIPAL REDUCTION		43,581	45,925	48,394	50,997	53,740	242,637	total
PRINCIPAL REDUCTION & CASH / CASH RETURN		15.13%	19.01%	23.60%	28.36%	32.73%	23.77%	avg