Income & Expenses

	2017		2016		2015	
Gross Income	227,076		233,074		234,283	
Lot Rent Contract Income	185,961 12,514		178,519 20,129		185,505 17,371	
Water/Sewer	28,601		34,426		31,407	
Expenses						
Automobile Expense	10	0.00%	130	0.06%	0	0.00%
Dues & Licenses	744	0.33%	741	0.32%	916	0.39%
Office Expense	101	0.04%	0	0.00%	318	0.14%
Maintenance Staff	4,698	2.07%	4,644	1.99%	10,122	4.32%
Park Manager	3,000	1.32%	3,000	1.29%	3,000	1.28%
Accounting	800	0.35%	750	0.32%	750	0.32%
Property Insurance	2,293	1.01%	2,372	1.02%	2,052	0.88%
Electrical	33 60	0.01%	445	0.19%	0	0.00%
Lawn Maintenance	••	0.03%	2,009	0.86%	2,799 0	1.19%
Outdoor Repairs	3,330	1.47%	0 614	0.00%		0.00%
Residential Home Improvements Snow Removal	153 525	0.07% 0.23%	• • •	0.26%	313	0.13%
Road Maintenance	525 876	0.23%	1,195 667	0.51% 0.29%	1,870 0	0.80% 0.00%
	445	0.39%	2,968	0.29%	597	0.00%
Supplies Expense Pest Control	445 204	0.20%	2,968	0.00%	0	0.25%
Water Line Repairs	204	0.09%	2,577	1.11%	3,833	1.64%
Plumbing	0	0.00%	375	0.16%	3,633 0	0.00%
Mobile Home Taxes	1,499	0.66%	4.785	2.05%	1.169	0.00%
Property Taxes	7,796	3.43%	10,404	2.05 <i>%</i> 4.46%	10,200	4.35%
Telephone	255	0.11%	30	4.40 <i>%</i> 0.01%	0	4.33 <i>%</i> 0.00%
Trash	785	0.35%	1,409	0.60%	0	0.00%
Gas & Electric	166	0.07%	199	0.09%	567	0.00%
Sewer	23,874	10.51%	16,860	7.23%	20,868	8.91%
Water	40,894	18.01%	25,204	10.81%	29,236	12.48%
Trato.	-0,00-	10.0170	20,207	10.0170	20,200	12.4070
Total Expenses	92,540	40.75%	81,377	34.73%	88,608	37.82%
Net Operating Income	134,535		151,697		145,675	

This information was furnished by Seller. Verification of its accuracy can be obtained during the due diligence period.