PARKS HAS CITY WATER

GENERAL INFORMATION: CASH INVESTMENT: \$293,750 Inflation for Yrs 1-5 per pad: \$7.00 PARKS HAS CITY SEWER

FINANCING:

TOTAL SALES	SPRICE	\$1,175,000		
Debt	75.00%	\$881,250		
Interest Rate - F	5.50%			
Interest Rate - F Amortization (M	240			
Monthly Payment		\$6,062		

YR 1 FINANCIAL RESULTS:

GROSS RENT MULTIPLIER	7.12		
CAP RATE	10.53%		
CASH ON CASH RETURN DEBT COVERAGE RATIO	17.37%		
DEBT COVERAGE RATIO	1.70		
PER PAD SALES PRICE	\$25,000		

REVENUE: Gross Scheduled Revenues:		<u>Year 1</u> 287	<u>Year 2</u> 294	<u>Year 3</u> 301	<u>Year 4</u> 308	<u>Year 5</u> 315	<u>Total</u>	
47 Pads @ avg rent of:	\$393.00	221,652	225,600	229,548	233,496	237,444	1,147,740	
Additional income Total Gross Scheduled Revenues:		<u>0</u> 221,652	<u>0</u> 225,600	<u>0</u> 229,548	<u>0</u> 233,496	<u>0</u> 237,444	<u>0</u> 1,147,740	
- Vacancy & Credit Loss PERCENT		25.54%	19.15%	10.64%	5.00%	5.00%	13.07%	
- Vacancy & Credit Loss NUMBER		12.00	9.00	5.00	2.35	2.35	6.14	
- Vacancy & Credit Loss DOLLAR AMOUNT		<u>56,610</u>	<u>43,202</u>	<u>24,424</u>	<u>11,675</u>	<u>11,872</u>	<u>147,783</u>	
NET MOBILE HOME RENTAL INCOME:		165,042	182,398	205,124	221,821	225,572	999,957	
OPERATING EXPENSES:								
Average Expense Per Year @	25.00%	41,261	45,599	51,281	55,455	56,393	249,989	
NET OPERATING INCOME:		123,782	136,798	153,843	166,366	169,179	749,968	
Annual Debt Service Mortgage		72,744	72,744	72,744	72,744	72,744	363,720	
CASH FLOW BEFORE TAX:		51,037	64,054	81,099	93,622	96,435	386,247	
CASH INVESTMENT:		293,750	293,750	293,750	293,750	293,750	293,750	
CASH ON CASH RETURN:		17.37%	21.81%	27.61%	31.87%	32.83%	26.30%	avg
OVERALL CAPITALIZATION:		10.53%	11.64%	13.09%	14.16%	14.40%	12.77%	avg
DEBT COVERAGE RATIO:		1.70	1.88	2.11	2.29	2.33	2.06	avg
GROSS RENT MULTIPLIER:		7.12	6.44	5.73	5.30	5.21	5.96	avg
PRINCIPAL REDUCTION		24,897	26,301	27,785	29,352	31,008	139,342	total
PRINCIPAL REDUCTION & CASH / CASH RETURN		25.85%	30.76%	37.07%	41.86%	43.38%	35.78%	avg