PARKS HAS PRIVATE WATER

GENERAL INFORMATION: CASH INVESTMENT: \$200,000 Inflation for Yrs 1-5 per pad: \$7.00 PARKS HAS PRIVATE SEWER

FINANCING:

TOTAL SALES	PRICE	\$1,000,000
Debt	80.00%	\$800,000
Interest Rate - Fixed		5.00%
Interest Rate - Fixed Amortization (Months)		240
Monthly Payment		\$5,280

YR 1 FINANCIAL RESULTS:

GROSS RENT MULTIPLIER	4.90
CAP RATE	14.29%
CASH ON CASH RETURN DEBT COVERAGE RATIO	39.79%
DEBT COVERAGE RATIO	2.26
PER PAD SALES PRICE	\$20,408

REVENUE:		Year 1	Year 2	Year 3	Year 4	Year 5	<u>Total</u>	
Gross Scheduled Revenues: 49 Pads @ avg rent of:	\$415.00	415 244,020	422 248,136	429 252,252	436 256,368	443 260,484	1,261,260	
Water Income	,	<u>O</u>	<u>O</u>	<u>O</u>	<u>O</u>	<u>O</u>	<u>O</u>	
Total Gross Scheduled Revenues:		244,020	248,136	252,252	256,368	260,484	1,261,260	
- Vacancy & Credit Loss PERCENT		16.32%	43.75%	35.94%	28.13%	20.31%	28.89%	
- Vacancy & Credit Loss NUMBER		8.00	21.44	17.61	13.78	9.95	14.16	
- Vacancy & Credit Loss DOLLAR AMOUNT		<u>39,824</u>	<u>108,560</u>	90,659	<u>72,116</u>	<u>52,904</u>	<u>364,064</u>	
NET MOBILE HOME RENTAL INCOME:		204,196	139,577	161,593	184,252	207,580	897,196	
OPERATING EXPENSES:								
Average Expense Per Year @	30.00%	61,259	41,873	48,478	55,276	62,274	269,159	
NET OPERATING INCOME:		142,937	97,704	113,115	128,976	145,306	628,038	
Annual Debt Service Mortgage		63,356	63,356	63,356	63,356	63,356	316,779	
CASH FLOW BEFORE TAX:		79,581	34,348	49,759	65,620	81,950	311,259	
CASH INVESTMENT:		200,000	200,000	200,000	200,000	200,000	200,000	
CASH ON CASH RETURN:		39.79%	17.17%	24.88%	32.81%	40.98%	31.13%	avg
OVERALL CAPITALIZATION:		14.29%	9.77%	11.31%	12.90%	14.53%	12.56%	avg
DEBT COVERAGE RATIO:		2.26	1.54	1.79	2.04	2.29	1.98	avg
GROSS RENT MULTIPLIER:		4.90	7.16	6.19	5.43	4.82	5.70	avg
PRINCIPAL REDUCTION		23,898	25,121	26,406	27,757	29,178	132,361	total
PRINCIPAL REDUCTION & CASH / CASH RETURN		51.74%	29.73%	38.08%	46.69%	55.56%	44.36%	avg